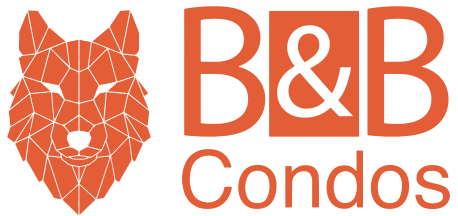




B&B
Condos



Since the creation of B & B Condos, we have clearly defined our reason for being (mission); the image of the future that we want to create for our company (vision), and also the principles that underlie our way of doing business (values). This is the basis of our strategic thinking, the common perspective towards the future that we want to build for our organization. Each link in the chain that makes up our service entails a series of commitments unavoidable, and above all, tangible; like the quality, the satisfaction of our clients and the respect to our social and environmental surroundings.

To be the leading company in building management services (condominiums) and housing (subdivision) in our region (the Mexican Caribbean); creating heartfelt experiences with customers (owners and managers), relevant opportunities (growth) for members of our team, the maximum value for owners and generate a positive impact on the community (to generate added value to our customers).

To be a leading company for our approach to service quality and satisfaction of our customers (owners); always guided with integrity, transparency, social and environmental responsibility.

The values in B&B Condos are complementary and interrelated; and they are the basis of our business culture:

Quality. Our commitment is maximum; achieving this is a continuous challenge and dedication on the part of all the members of our organization, since it encompasses us all. Quality becomes a powerful tool to create value and make our product attractive, creating differentiation in a competitive market marked by low quality and prices in (the implementation of maintenance programs preventive and timely information).

Customer orientation. For our organization, a quality service is a customer-oriented service (owners and managers) understanding their needs; offering a personalized service. A pleasant working environment, empathy and solidarity among the departments of the organization are key factors for our strength to be human capital, being our internal client.

Social and environmental responsibility. Our organization adopts habits oriented towards sustainability; we look for the common good with a marked sense of duty. We are aware that our activity should be a potential example in our society.

◀ ***Mission***

◀ ***Vision***

◀ ***Values***





B & B Condos is a business group with more than 10 years of experience in Playa del Carmen, Tulum, Cancun & Merida.

We have extensive experience in condominium administration and management.

We currently manage **110 buildings of 5,500 condominium units** which have large pools and gardens within the common areas in the downtown area of Playa del Carmen and Tulum. Recently landed in **Cancun** kicking off operations in this tourist resort in **full exponential growth**. All executed with the highest quality standards thanks to the work of a highly consolidated team of **more than 400 people**, positioning **B & B Condos** as one of the most important companies in the region. Already having a growth agreed to 151 buildings and 7,000 apartments and lots in 2023 - 2024; proving that our brand has a solid and experienced team behind it.

Our approach is to increase the value of property and optimize resources.

Our added value is our hotel experience, transmitting that culture of satisfying the client focused on the owner and administrator in the condominiums that we manage. This point we have achieved by integrating collaborators with extensive hotel experience in the condominiums making this **a differentiating element**, providing a concierge service.

OUR TRAJECTORY

*Growing along with
our customers*





Cancun

Soon, opening of our affiliated company in Puerto Vallarta



Playa del Carmen



Tulum



Merida



***WHERE
WE ARE***



We are proud to manage projects of the most relevant developers in the area such as:

Simca | Kaua | Ekasa

R4 | Emerita | Inzigna

C Urbano | Vrico | Kelman

Cunin | Hi five

Inmobilia | Grupo GW

Bahía Principe | Luximia

***WE FEEL
PROUD***



The exponential growth of B&B Condos lies in the confidence of our clients putting in our hands the management of their real estate development.

With a strong presence in the Riviera Maya and the Yucatan Peninsula, some of these developments are:

- Shark Tower
- Cruz con Mar
- Miranda
- Pura
- Marea 34
- Horizonte 34
- L Condos
- Bahay
- Vaivén Del Mar
- Morada
- Adamant
- Siempre playa
- Singular joy
- Singular dream
- Awa
- Kumarú
- Meliora
- Puerta Zamá
- Lúum Zamá
- Village Corasol
- Tulum Country Club
- Mirador
- Torre Uno
- Town Square
- Blanca
- Provincia
- Ipana
- Artia
- Sky Jungle
- Puerta Azúl
- Zamá Gardens
- Agua de Mar
- Querido Tulúm
- Aqua de Sal
- Selva Tulum
- Tribu
- Aldea Maya
- Palais
- Navela
- Tulum 101
- Xalet
- Costa Caribe
- Bungalos Village
- Bungalos Luxury
- Gran Tulum
- Valenia
- Serenada
- Biutiful
- Nuuch
- Volta
- Puerta del Cielo
- SLS Cancún
- Tan Ha
- Downtown
- Viva
- Paramar
- Palmara
- Aldea Maya II
- Bajo Cielo
- La Ceiba

THANKS FOR YOUR TRUST



Miranda / Playa del Carmen



Singular Joy / Playa del Carmen



Cruz con Mar / Playa del Carmen



Querido Tulum / Tulum



Shark Tower / Cancún



Through an operating budget **perfectly designed** to meet the operational needs of each condominium. With an exhaustive control of expenses to optimize the quotas, without forgetting to follow a program of continuous improvement to give you capital gain; with the collection of a single fee for the reserve fund. The combination of these strategies allows **B & B Condos** to carry out an efficient administration, achieving the expected results and satisfying the needs of our clients.

We are pleased to work under criteria of maximum demand and to celebrate as a team for the awards reaped in the hotel line; as the international recognition of several of the operated hotels, that have obtained their entrance in the Hall of Fame of Tripadvisor 2019.

HOW WE DO IT





IMPORTANT SUBJECTS ABOUT OUR PROPOSAL

- 1. Customer Service:** The lobby area will have bilingual staff experienced in hotel service in order to provide the best service to the owners, guests of the units with vacation rentals and hotel programs.
- 2. Project Manager:** Attention to the general public, guests and owners. It will be in charge of supporting and monitoring the management, operation and care of the complex. This profile will have extensive experience in our BUNIK Hotel brand, with more than 5 years of experience in management positions.
- 3. Professional services:** Security and cleaning activities will be carried out with high quality standards, incorporating the new COVID sanitary standards with companies of recognized prestige. Work programs are developed to optimize their performance and sanitation.
- 4. Preventive maintenance:** Hiring of highly qualified companies in the area of maintenance and facilities; giving continuity to the installation companies chosen by the developers and continue with the preventive maintenance programs, as is being carried out in the new construction projects of our distinguished current portfolio of clients.
- 5. Management software:** An online service may be offered for reservation and payments for the leasing of spaces and their billing. This same software will help the properties to manage the use of the common areas for any event. As well as the collection of maintenance fees and extra charges generated by the property, as well as the possibility of online payment of maintenance fees.
- 6. Transparency:** The income support will be transparent with monthly reports, meetings with the vigilance committee and shared with the rest of the owners through our portal.
- 7. Supervision:** We will have the supervision and preparation of a check list by our area Project Manager; as well as the commitment of weekly visits from one of the partners of our company.
- 8. Close Post-sale Developer Collaboration:** Through our own staff we create a link with the post-sale area. We participate in deliveries, we help to be a link between both parties to anticipate possible complaints in deliveries.



We continue on reinventing the sector, with unique services and great added value. Quality is the hallmark of our brand.

1. Servicios Legales

- a). Analysis and legal audit of the status of the regime, regulations and assemblies.
- b). Valuable propositions with recommendations and suggestions.

2. Night Supervision Service.

Your peace of mind is our peace of mind; night management was born to ensure quality and have an immediate reaction.

***WE EXTEND
OUR SERVICES:***

***MORE ADDED
VALUE OFB&B***



Town Square/ Mérida



SLS Cancún

